

CREATING A COMPETITIVE INDUSTRY

New O&G
governance



Focus on
technology



Efficient Procurement



AGENDA

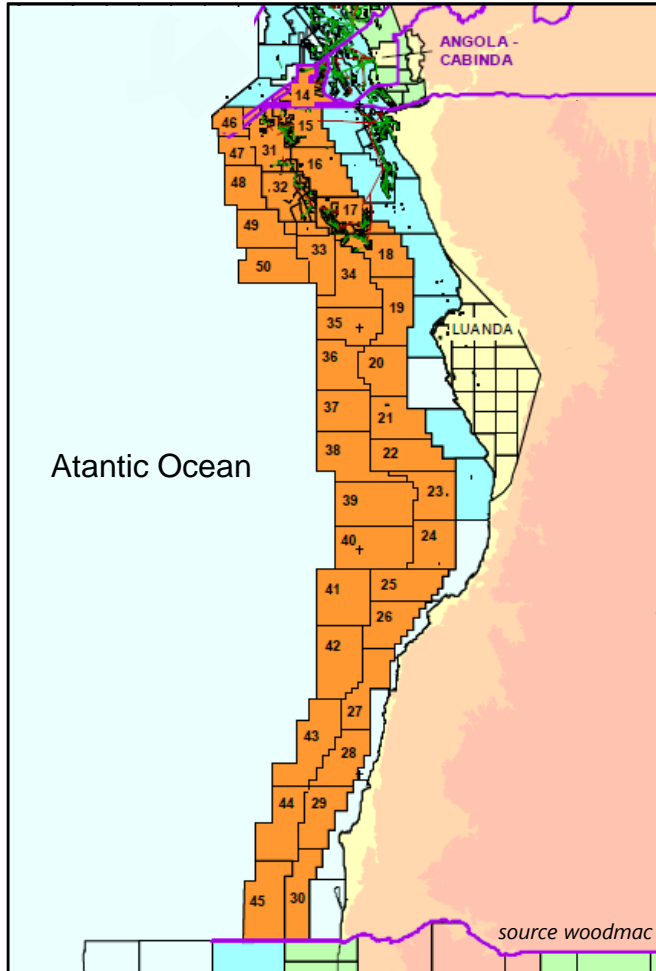


- 1 Partnership for decades
- 2 New O&G Governance
- 3 Focus on technology
- 4 Efficient Procurement
- 5 Discussions, round table 16:30 – 17:30

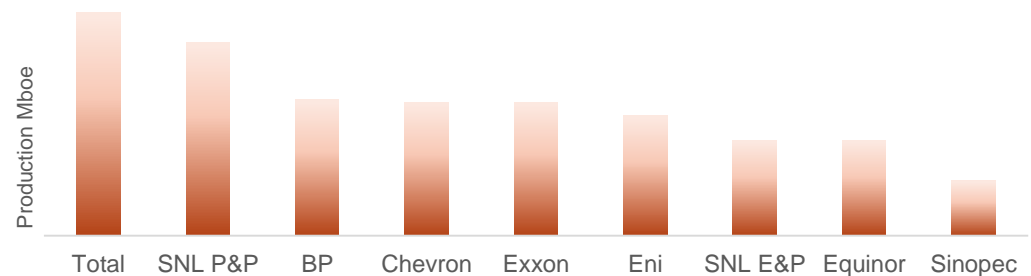
DATA IS NEW OIL ...

OIL INDUSTRY HAS MANY DATAS

ANGOLA, A MAJOR PLAYER IN AFRICA



- Among the **largest** producer in Africa
- 80% production from **deep** and **ultra deep** offshore
- Corporate landscape dominated by **Sonangol** and **Majors**



- **New wave of Exploration** : 55 blocks available across **6 rounds** between 2019 and 2025

OIL & GAS INDUSTRIES LEADERS HERE IN ANGOLA CONTRIBUTING TO THE GROWTH OF THE ANGOLAN INDUSTRY



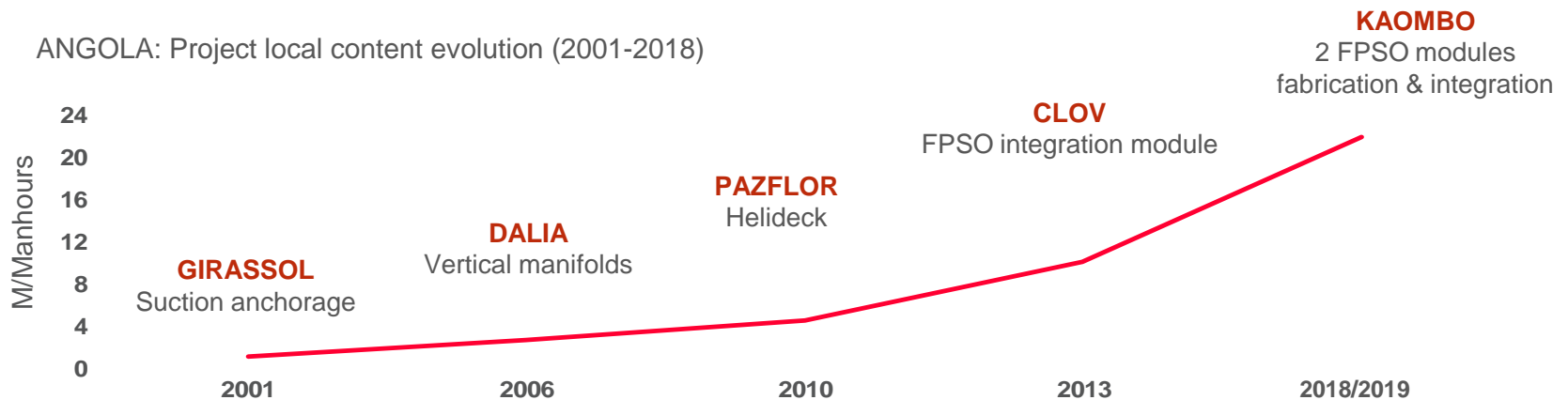
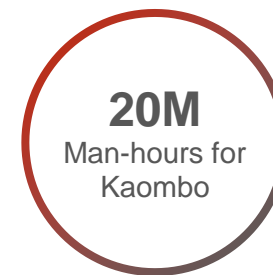
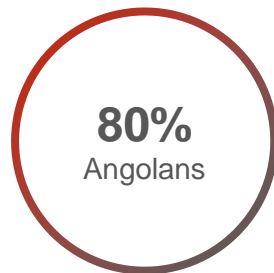
*Stakeholders list not exhaustive

TECHNOLOGICAL PIONEER IN ANGOLA'S DEEP OFFSHORE

A CRADLE FOR INNOVATION



COMMITMENT TO LOCAL CONTENT DEVELOPMENT



INNOVATE OR DIE



ANGOLA TECHNOLOGICAL CHALLENGES

Subsea tie-back



To feed the existing facilities and develop nearby objects

Stand alone marginal fields



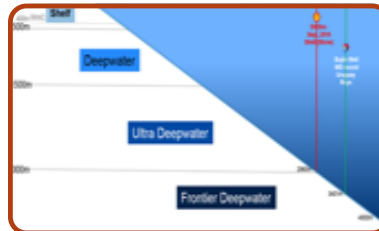
To unlock resources

Mature fields



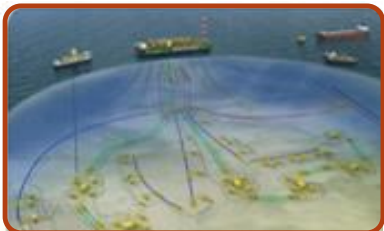
To support the asset production

Frontier



To create new opportunities

Next elephants



To define the next DW development generation

INNOVATION COMES FROM COLLABORATION



Supply chain,
reduction lead
time

Competitive
CFT,
Re-use
equipment

Administrative
and / or
technologic
simplification

Stock
mutualize at
a country
level

CREATING A COMPETITIVE INDUSTRY

IMPROVED GOVERNANCE, FOCUS ON TECHNOLOGY AND COST
EFFECTIVE CONTRACTING

Moderator **David Pilling**

Africa Editor
Financial Times

Presenter **Mutombo Dondo**

Block 17 director
Total E&P Angola

Panelists **Roderick Larson**

President & CEO
Oceaneering

Uwem Ukpung

Chief Operations Officer Global
BHGE Company

Tareq F. Kawash

VP Senior Europa, Africa, Russia e Caspio
McDermott

Steve Kaufmann

VP Senior President Sales and Commercial
Schlumberger

Gregg Rago

Europe and Sub Sahara Africa Regional Director
Halliburton

